

**O**ne company that is ahead of the game in terms of helping implement the requirements of the HTM 07-01 is Environmental Hygiene Products (EHP), a leading UK manufacturer and supplier of waste bins and sack holders.

The company, which has been NHS Supply Chain listed since 1998, assisted in the review of HTM 07-01 at the consultation draft stage.

Gary Campbell, the company's managing director, explained "We were asked to comment on the changes that were being proposed. To be honest, most of them made sense and were just an extension of what has become best practice in the industry since the original HTM was introduced five years ago.

"As we now know, the main changes that waste managers in the NHS have to look out for are the new colour coded waste streams.

"It's fair to say that the first reaction throughout the NHS will probably be 'why the changes' in the same way as the orange and 'tiger' streams were greeted in 2006. However, by implementing the changes, large cost savings can be achieved

# Making the implementation of HTM 07-01 pay for itself



along with some other less obvious but just as important benefits."

EHP's bin and sackholder system is manufactured entirely in the UK and has been developed to meet the needs of the healthcare market over the last 24 years. The company recommends fully enclosed sackholders with white bodies

and colour coded lids. Its bins are available in both powder coated steel and fire retardant plastic designs. "With regard to the bins we recommend, we've been effectively future proofing our products for

at least ten years now," explained Gary, who is a member of the Chartered Institute of Waste Management. "By recommending white bodied bins with coloured lids, if the waste stream colour changes or is expanded and subdivided as will be the case with the new HTM, all our clients have to do is change lids,

not all their bins. This procedure can save a substantial amount of money and has now been utilised by a number of our customers."

One such example is The Royal Free Hampstead NHS Trust. In early 2010, the trust faced having to replace over 1,500 bins to meet the requirements of HTM 07-01. Outlining the changeover, Dave Reavy, the trust's logistics manager, explained: "We spoke to EHP about what could have been a large order for new bins but they turned it down. They told us that we only needed to change the lids.

"Until they told us, we didn't realise we could. From what could have been a £200,000 spend we moved to around £70,000 for the whole project."

For further information, call Environmental Hygiene Products on 01862 893978 or visit [www.ehpl.net](http://www.ehpl.net)

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